

Introduction

Kerala State Industrial Development Corporation (KSIDC) is the premier agency of the Government of Kerala, mandated for industrial facilitation and investment promotion in the state. KSIDC also offers financial assistance and support to small, medium and large-scale industries/businesses in the state. KSIDC offers attractive tailor-made financial products keeping in mind the dynamic investor requirements.

Norms for Financial Assistance

- KSIDC provides financial assistance for Projects in Manufacturing Tourism, Healthcare Infrastructure etc.
- Loan shall be provided up to 66.66% of project cost for industries in Tourism, Manufacturing & Healthcare sectors/ up to 60% for other industries.
- Interest rate (Floating): 8.55% - 10.55%, 0.50% rebate offered on prompt repayment.
- Security: Exclusive/ pari-passu first charge over primary assets of the company and/or Collateral security to cover 133.33% of loan amount.
- Shareholders/Partners having control of not less than 51% share/capital shall provide Personal guarantee. The guarantors shall have combined personal networth of atleast 25% of loan amount supported by fixed assets (excl. security offered for the loan).
- CIBIL score of loan guarantors shall be 650 and above.
- Minimum promoter's contribution prior to disbursement shall be 25%-50% of total promoter's contribution.

Term Loan

- Loan amount: Min: Rs.500 Lakhs for new projects (Rs.200 lakhs for existing units with good track record) and Max: Rs.6,000 Lakhs.
- Projects requiring loans above Rs.6,000 lakhs on a Consortium / Multiple Banking Arrangement basis limiting the debt component of KSIDC to 50% of the total debt.
- Repayment period shall be 6-12 years after 1-3 years moratorium

Equipment Purchase loan

- Loan amount: Min: Rs.200 Lakhs and Max: Rs.2,000 Lakhs.
- Loan is provided to units with good track record for purchase of Plant & Machinery / Utilities / Equipment.
- Promoter's margin required is minimum 22.50% of acquisition cost.
- Repayment period shall be 5-8 years after 6 months moratorium.

Corporate Loan

- Loan amount: Min: Rs.200 Lakhs and Max: Rs.4,000 Lakhs.
- This loan facility is provided to established companies registered under Companies Act with good track record.
- The loan shall be provided for acquisition of assets/ shares and/ or expansion/ modernization/ diversification/ Working Capital.
- Sanction of loan is purely based on the strength of balance sheet & profitability and volume & prospects of the existing business.
- Repayment period shall be 5-8 years after 6-12 months moratorium.
- Security for the loan shall be exclusive/pari-passu charge over primary assets of the company and/or Collateral Security to cover 150% of loan amount.

Working Capital Term Loan

- Loan amount: Min: Rs.200 Lakhs and Max: Rs.2,500 Lakhs.
- Loan is provided to units with good track record.
- Repayment tenure shall be 5-8 years.

Share Capital Assistance

- Equity capital assistance of Rs.1 crore to Rs.25 crores (up to 11%-19% of equity share capital of company, JV-26%)
- Scaling up support to Start-up companies by way of Redeemable Cumulative Preference share capital assistance ranging from Rs.1 crores
- Share investments -in Public Limited companies as well as Private Ltd companies for setting up units in Kerala.
- Minimum net worth- Rs.10 crores Public Ltd companies and Rs. 5 crores Private Ltd companies
- Minimum project cost- Rs.25 crores (Rs. 10 crores for Startups)
- Promotional agreement with the promoters holding 51% equity for buy-back / redemption of shares.

Bill Discounting

- The minimum loan amount shall be Rs.50 Lakhs. The loan shall be limited to the value of the amount indicated in the Government Promissory Note.
- The exposure of KSIDC to an entity at any point of time shall not exceed Rs.2,500 lakhs.
- Loan is provided entities/contractors who have to executed contract/purchase order and bills pending with State Government Department/ Undertakings like PWD, KWA, LSGD, KSIDC etc.
- The interest rate shall be 9.05%.
- The loan will be secured by personal guarantee of Partners/ Shareholders/ Directors/ person authorized by the Board (in case of Societies).

Scale-up Support

- Loan/equity assistance provided to Innovative start-ups from Kerala that have completed product development and started commercial operations /generating revenues or utilized the assistance received in the seed stage effectively and has also commenced repaying/ closed earlier assistance or has received major recognition from renowned institutions/ agencies/ received external investor funding support etc.
- The financial assistance will be by way of loan/equity assistance up to Rs. 100.00 lakhs per venture subject to a maximum of 70 % of the Project cost.
- The loan tenure is 4 years, including a one-year moratorium from the date of the first disbursement.
- The Scale-Up Support up to Rs.50.00 lakhs will be sanctioned as collateral free loan backed by Personal guarantee and Primary Security.
- Scale-up support loans ranging from Rs. 50.00 lakhs to Rs. 100.00 lakhs, is given against collateral security equal to minimum 50% of the loan amount, Personal guarantee (51%) and Primary Security.
- Minimum 30 % of project cost should be brought in and spent upfront by Promoter for availing first tranche disbursement.
- The current applicable interest rate is 7.00%.

WE-Mission Assistance

- Financial assistance to existing women entrepreneurs in the manufacturing/service business using industrial machinery/equipment for scaling up.
- The minimum annual turnover for last any 3 years shall be Rs.10.00 Lakhs for seeking assistance under this scheme up to Rs.25.00 lakhs and for above Rs.25.00 lakhs assistance, annual turnover for last financial year shall be double the loan requirement.
- Assistance shall be given to entities owned and managed by women (holding 51% or more)
- Loan assistance of up to 80% of project cost shall be provided
- Minimum 20 % of project cost should be brought in by Promoter.
- Lending limits shall be a maximum of Rs.50.00 Lakhs
Interest rate of 7.50%
- Tenure of loan shall be a maximum of 6 years, including a moratorium up to 6 months.
- All promoters/directors/partners of the unit shall provide personal guarantee.

Contact Details Scale-up Loan & WE Mission

Ms. Sini Azeez
Manager (IFD)
siniazeez@ksidcmail.org
+91 97456 44491

Core Financial Products

KSIDC Kochi
Mr. Anush Joseph
Manager
anushjoseph@ksidcmail.org
+91 99953 55693

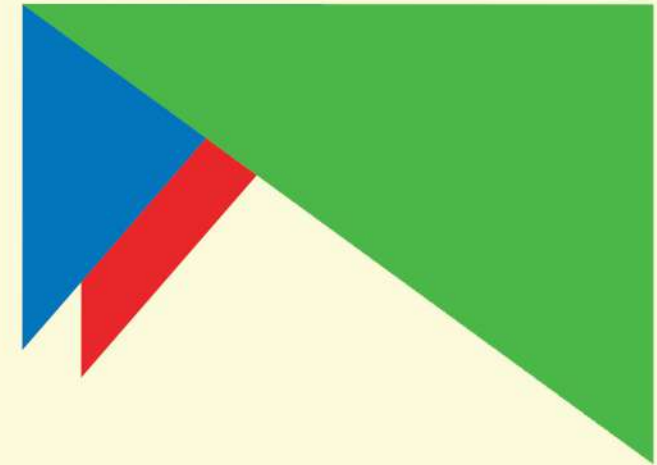
KSIDC Trivandrum
Ms. Feleeshia Sabu
Assistant Manager
feleeshia@ksidcmail.org
+91 80751 09951

KSIDC Kozhikode
Mr. Vineeth V
Assistant Manager
vineeth@ksidcmail.org
+91 95673 93889



**KERALA STATE INDUSTRIAL DEVELOPMENT
CORPORATION LIMITED**

Head Office
Keston Road, Kowdiar, Thiruvananthapuram-695003
Regional Office
2nd Floor, Choice Towers, Manorama Junction, Kochi - 16
Satellite office
Balan K Nair Rd, opp. Rajendra Hospital, Kozhikode-673001
enquiry@ksidcmail.org | www.ksidc.org



YOUR PARTNER IN PROGRESS

